

OVER 300 CONTRACTS

Pat McCourt My NOTES 12/13/10 MM

From: Rob Heimbuch [rheimbuch@revds.com]  
Sent: Thursday, December 09, 2010 1:59 PM  
To: 'Pat McCourt'  
Cc: 'Ruth Graham'  
Subject: References

Pat and Ruth,

Please find attached a list of references;

Bullhead City  
Contact: Loretta Kearns (Revenue Manager)  
1255 Marina Boulevard  
Bullhead City, AZ 86442-5733  
928-763-0142 (phone)

Had a five yr contract originally, signed a new five yr after 2 yr to gain lower rates

City of Dothan  
P.O. Box 2128, Dothan, 36302  
Contact Angela Palmer, Finance Director  
334-615-3141  
atpalmer@dothan.org  
60,000 population; 61,113 taxpayers  
RDS administers over \$44,000,000 in annual sales/use taxes on behalf of the City

Can't speak highly enough we've called AllTax (RDS) about 1 million "windfall" due to Timeliness. Oct 1, 1996

City of Florence  
P. O. Box 98, Florence, AL 35631  
Contact Bob Leyde, City Clerk  
256-760-6678  
bleyde@florenceal.org  
36,000 population; 4,399 taxpayers  
RDS administers over \$25,000,000 in annual sales/use taxes on behalf of the City

At least since 2005 moved from STATE of Alabama to another firm who was bought out by RDS very pleased with R.D.S. - couple of additional programs "Discovery Recovery" Call delinquent regularly. Very professional - no reservation

City of Enterprise  
PO Box 31100, Enterprise, AL 36331  
Contact Steve Hicks, Revenue Department  
(334) 348-2610  
swhicks@cityofenterprise.net  
23,000 population; 3,506 taxpayers  
RDS administers over \$15,000,000 in annual sales/use taxes on behalf of the City.

→ 2003 entered into agreement, knew about them since 1995 with County. This is third organization. Happy with AllTax (RDS) no problem with public. Easy to contact and get answers. No problem - do audits for them (no problems).

Etowah County  
800 Forrest Ave Suite 113, Gadsden, AL 35901  
Contact Pat Simms, CEO  
256-549-5495  
psimms@etowahcounty.org  
103,459 population; 6,887 taxpayers  
RDS administers over \$12,000,000 in annual sales/use taxes.

Since 2006 at Etowah, Pat goes back 8 years with them as AllTax then R.D.S. Saved money on collection, good reports, and response. Very Good experience.

The client we lost is;

Town of Rutledge  
Contact: Rita Brown (Town Clerk)  
1637 Lee Street  
Rutledge, AL 36071  
334-335-6624 (phone)  
334-335-6634 (fax)

- Happy with Service, Mayor was not about  
Good, timely deposits. ~~copy~~ collections.

Still collecting business license  
They catch a lot of business that would be missed

I had a conversation with our Director of Auditing and I will call you shortly with what she said. We can decide then what you want to do with the auditing piece in the contract.

Rob

Thanks,  
Rob Heimbuch  
Regional Account Manager, West Coast  
RDS  
702-436-4078 office  
702-556-9521 mobile  
702-436-2531 fax  
[rheimbuch@revds.com](mailto:rheimbuch@revds.com)

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